RoboticMeet

Robotics from Asia. Successful in Europe.

来自亚洲的机器人，在欧洲取得成功。

Company profile 2026

RoboticMeet, Düsseldorf



Your contact in Europe

您在欧洲的联系人

“For 40 years I have been bringing technology and markets together. With RoboticMeet I open the door to Europe for manufacturers from Asia.”

Dipl.-Ing. Sohrab Moobed

Managing Director · 总经理

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40 years in the IT and communications industry	Successfully placed IT companies in Europe
Founded and built franchise partnerships	Organized trade fairs in Europe and Asia

Great products need more than an importer in Europe.

They need someone who knows the market, speaks the language and is there for customers on site.

RoboticMeet connects manufacturers from China and Asia with companies in Europe – from the first demonstration to after-sales service.

我们连接中国及亚洲的制造商与欧洲企业——从第一次产品演示到售后服务。

Everything to enter Europe, from one partner.

一站式欧洲市场进入服务

Sales and distribution

销售与分销

Lead generation, meetings and sales to businesses across Europe.

Localization

本地化

Website, product sheets and manuals in German and other European languages.

CE and compliance

CE 认证与合规协调

Coordination of CE documents and EU requirements with certified testing bodies.

On-site demonstrations

现场演示

Live demos at customer sites, events and European trade fairs.

After-sales coordination

售后服务协调

First point of contact for your customers' questions, onboarding and service.

Digital sales tools

数字化销售工具

Landing pages and AI-powered tools that turn interest into enquiries.

A base at the heart of Europe.

One market, 27 countries

Benelux, France and the DACH region are a few hours from Düsseldorf.

Growing demand

Labour shortages in hospitality, retail, logistics and care drive automation.

Trust is built locally

Customers expect contacts, documents and service in their own language.

27

EU markets, one point of contact

27 个欧盟市场，一个联系人

Shenzhen 深圳 → Düsseldorf, approx. 9,100 km

Four steps to your representation in Europe.

四个步骤，成为您的欧洲代理

1

Meet

相互了解

At CHTF Shenzhen or by video call: products, goals, markets.

2

Terms

合作条款

Pricing, CE status and partner agreement, clear and in writing.

3

Pilot phase

试点阶段

Demo units, a local website and the first customer projects.

4

Exclusive partnership

独家合作

Long-term representation for Europe, starting with Germany.

Where we present your products.

欧洲专业展会

Germany 德国

automatica, Munich
Hannover Messe
LogiMAT, Stuttgart
EuroShop, Düsseldorf
MEDICA, Düsseldorf
INTERNORGA, Hamburg

France 法国

Global Industrie, Paris / Lyon
VivaTech, Paris
SIRHA, Lyon

Italy 意大利

SPS Italia, Parma
HostMilano, Milan

Spain 西班牙

Advanced Factories, Barcelona
MWC Barcelona

Austria and Switzerland 奥地利与瑞士

SMART Automation Austria, Linz / Vienna
SINDEX, Bern

What we expect from manufacturers.

我们对制造商的期望

So we can start fast and without surprises.

- ✓ CE marking available or in preparation
  已获得或正在准备 CE 认证
- ✓ An English-speaking contact person
  一位英语联系人
- ✓ Demo units for demonstrations in Europe
  用于欧洲演示的样机
- ✓ Distributor price list and reliable delivery times
  经销商价格表及可靠的交货期
- ✓ Data sheets and manuals for translation
  用于翻译的规格书和使用手册

Let’s talk about your market entry.

让我们谈谈您进入欧洲市场的计划。

Meet us at CHTF 2026 in Shenzhen, 26 to 28 November, or write to us. We reply within one business day.

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